



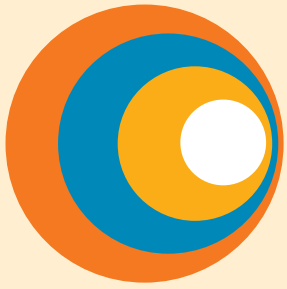
# Philanthropy & Partnerships Manager

Job Description & Person Specification

June 2026

 **BeyondAutism**

Reg. Charity No. 1082599  
020 3031 9705  
[beyondautism.org.uk](https://beyondautism.org.uk)



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# About BeyondAutism

## Our vision

A world where every autistic learner belongs, succeeds and shapes their own future.

## Our mission

To ensure every autistic child and young adult accesses the education and support they need to belong, succeed, and lead lives full of opportunity, choice and independence.

Founded by parents in 2000, we provide a continuum of support from Early Years through Post-19, alongside outreach, training, and our pioneering BeyondAutism Fast Responder service. We combine direct education for children with the most complex needs with national training, resources, and policy influence – creating a blueprint for inclusion that can be scaled across the country.

At the heart of our approach is a deep understanding of behaviour – recognising it as communication and as a reflection of environment and need. Too often, scientific principles have been misapplied in ways that prioritise compliance over the individual's voice. We reject any practice that seeks to suppress identity; instead, we celebrate individuality and apply behaviour analysis in a positive, ethical, and person-centred way – supporting choice, independence, and outcomes that enhance quality of life.

## Our values

At BeyondAutism we are:

### Dedicated to delivering excellence

Developing expertise, outstanding services and positive engagement, always seeking to go above and beyond expectations.

### Committed to understanding behaviour

Contributing to research and ensuring our staff continually develop and share best practice that ensure aspirational outcomes are achieved for autistic individuals.

### Respectful

Embracing diversity, showing integrity, acting with compassion and always treating people with dignity.

### Proud to challenge

Listening, changing thinking, shifting attitudes and educating.



## Job overview

The Philanthropy and Partnerships Manager will lead the development of philanthropic income and strategic partnerships that support BeyondAutism's mission and long-term sustainability.

Working closely with the Head of Marketing, Communications and Fundraising, the post-holder will develop and manage income from trusts and foundations, major donors, corporate partnerships and legacy giving, while building strong networks and relationships that increase both income and organisational influence.

The role will line manage the Fundraising Officer and play a key role in delivering the Fundraising Strategy 2030.

# What we can offer you

You can find a very rewarding career with BeyondAutism. As well as being part of a team delivering life-changing services, we offer multiple and generous benefits to employees.



## Pension scheme \*

We offer a competitive pension scheme via salary exchange of 3, 4 or 5% and match your contribution.



## Hybrid and flexible working

Charity staff have the option of hybrid and flexible working. To be agreed with HR and the department head.



## Season ticket loan \*

We can loan you the cost of your season ticket, repaid through monthly salary deductions for the period of the season ticket or less. Maximum period 12 months.



## Bicycle loan \*

We can loan you the cost of purchasing a bike for the purpose of cycling to work, repayable over a period of 12 months or less.



## Continuing Professional Development (CPD)

Further education opportunities including Masters, RBTs, diplomas and certificates; and opportunities for membership for relevant professional bodies.



## Professional Membership fees

Reimbursement of the cost of annual professional membership fee where continued membership registration is a requirement of your role.



## Onsite counsellor

One counsellor working across our sites offering confidential 1:1 counselling sessions.



## Perkbox

Access to an online perk scheme which gives you your pick of over 200 great discounts and freebies such as a free monthly hot drink from Cafe Nero, discounts on high street shopping and great price cinema tickets.



## Employee Assistance Programme

Free access to a 24/7 confidential counselling support, including opportunity for face-to-face support.



## Employee Referral Programme

Generous £400 thank you payment when you refer somebody into one of our open vacancies.



## Eye care vouchers

Vouchers to cover the cost of an annual eye examination and single-vision spectacles, if needed.

Benefits marked with (\*) are contractual benefits open to staff who have been in post for three months or more.

# About the role

## Fundraising growth and pipeline development

- Develop and manage a balanced pipeline of trusts, foundations, corporate partners, major donors and legacy prospects.
- Deliver agreed income targets and contribute to the long-term growth of voluntary income.
- Identify and pursue new funding opportunities aligned with organisational priorities.
- Work with colleagues to develop compelling funding propositions and cases for support.
- Monitor fundraising performance and maintain accurate forecasting and pipeline reporting.

## Relationship management and partnerships

- Develop and steward relationships with trusts, corporate partners, major donors and other supporters.
- Represent BeyondAutism at meetings, events and networking opportunities.
- Work with Trustees, senior leaders and supporters to identify and develop new opportunities.
- Develop strategic partnerships that strengthen BeyondAutism's sustainability, profile and impact.
- Act as an ambassador for the organisation and its mission.

## Trusts, major donors, and corporate partnerships

- Identify and generate new business opportunities for Outreach Services.
- Build and maintain relationships with schools, local authorities, multi-academy trusts, education providers, charities, care providers and other relevant organisations.
- Develop a proactive pipeline of prospective clients and partners.
- Understand the needs, challenges and priorities of external organisations and identify where BeyondAutism's expertise can add value.
- Represent Outreach Services professionally at meetings, networking events, conferences and sector events.
- Identify opportunities for repeat business, referrals and longer-term partnerships.

## Fundraising culture and collaboration

- Work collaboratively across BeyondAutism to identify fundraising opportunities and impact stories.
- Support colleagues, Trustees and senior leaders to communicate the case for support effectively.
- Contribute to fundraising campaigns, events and supporter engagement activity.
- Help foster a positive fundraising culture across the organisation

## Team leadership and administration

- Line manage and support the Fundraising Officer.
- Ensure supporter records, fundraising activity and pipeline information are accurately maintained.
- Produce regular reports on fundraising performance and income forecasting.
- Ensure compliance with fundraising regulations, GDPR and organisational policies.



# What you will bring to the role

	Essential	Desirable
<b>Education &amp; Qualifications</b>	<ul style="list-style-type: none"> <li>Educated to degree level or able to demonstrate equivalent professional experience.</li> <li>Evidence of continuing professional development in fundraising, partnerships, business development or a related field.</li> </ul>	<ul style="list-style-type: none"> <li>Fundraising qualification or membership of a relevant professional body (e.g. Chartered Institute of Fundraising).</li> <li>Additional training in major donor fundraising, corporate partnerships, trusts and foundations or legacy fundraising.</li> </ul>
<b>Knowledge, experience, and technical skills</b>	<ul style="list-style-type: none"> <li>Demonstrable success securing income from trusts and foundations.</li> <li>Experience developing and managing fundraising pipelines and prospect portfolios.</li> <li>Experience writing successful funding applications, proposals and reports.</li> <li>Experience building and managing relationships with supporters, funders, partners or stakeholders.</li> <li>Experience working towards income targets and performance measures.</li> <li>Strong research and prospecting skills.</li> <li>Excellent written and verbal communication skills, including bid writing and proposal development.</li> <li>Experience using CRM systems to manage supporter relationships and fundraising activity.</li> <li>Strong organisational and project management skills with the ability to manage competing priorities.</li> <li>Competent use of Microsoft Office, particularly Word, Excel and PowerPoint.</li> </ul>	<ul style="list-style-type: none"> <li>Experience of major donor fundraising.</li> <li>Experience of corporate partnerships and sponsorship development.</li> <li>Experience of legacy fundraising or individual giving programmes.</li> <li>Experience line managing or mentoring colleagues.</li> <li>Experience using Raiser's Edge, Beacon, or a similar CRM system.</li> <li>Knowledge of fundraising regulation, GDPR and sector best practice.</li> <li>Experience working within the charity, education, disability, health or social impact sectors.</li> <li>Experience delivering donor cultivation, stewardship or networking events.</li> </ul>
<b>Personal Attributes</b>	<ul style="list-style-type: none"> <li>Excellent relationship-building and networking skills.</li> <li>Confident and credible when engaging with senior stakeholders and external partners.</li> <li>Results-driven and motivated by achieving income growth and impact.</li> <li>Proactive, self-motivated and able to work independently.</li> <li>Collaborative and team-oriented, with a commitment to cross-organisational working.</li> <li>Resilient and adaptable, with the ability to manage multiple priorities and deadlines.</li> <li>Strong attention to detail and commitment to high-quality work.</li> <li>High levels of integrity, professionalism and discretion.</li> <li>Commitment to BeyondAutism's mission, values and safeguarding responsibilities.</li> </ul>	<ul style="list-style-type: none"> <li>Confidence in public speaking and representing an organisation externally.</li> <li>Commercial awareness and ability to identify new opportunities for growth.</li> <li>Interest in autism education, inclusion and social impact.</li> <li>Commitment to ongoing professional development and continuous improvement.</li> </ul>

## Key success measures

- Delivery of agreed income targets.
- Growth in trusts, corporate and philanthropic income.
- Growth in the prospect pipeline.
- Increased supporter retention and engagement.
- Development of strategic partnerships.
- Accurate forecasting and reporting.
- Contribution to the delivery of the Fundraising Strategy 2030.



<b>SALARY SCALE:</b>	£38,541 - £41,286
<b>HOURS:</b>	37.5 hours per week, Monday to Friday 8:30am to 5:00pm with one hour lunch break.  <i>Some evening or occasional weekend work may be required for events, donor meetings or external engagement activity.</i>
<b>LINE MANAGER:</b>	Head of Marketing, Communications, and Fundraising
<b>LOCATION(S):</b>	Hybrid, with two days per week at Charity Office (SW18) and/or with services.
<b>PROBATIONARY PERIOD:</b>	Four months
<b>HOW TO APPLY:</b>	<u><a href="#">If you're interested in applying for the role, please send a cover letter and CV to <a href="mailto:jobapplications@beyondautism.org.uk">jobapplications@beyondautism.org.uk</a></a></u>



If you would like to know more or ask a question please email [recruitment@beyondautism.org.uk](mailto:recruitment@beyondautism.org.uk).

BeyondAutism is proud to be an equal opportunity workplace. We are committed to equal employment opportunity regardless of ethnicity, religion, sex, sexual orientation, age, marital status, disability or gender identity.

BeyondAutism is committed to safeguarding and promoting the welfare of children and young adults and expects all staff to share this commitment. An enhanced disclosure will be conducted for the successful applicant.



020 3031 9705

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SW18 1TH, United Kingdom

## How to follow us



/beyondautism



/beyondautism.bsky  
.social



/company/beyondautism